

## Why digital transformation?

The world of manufacturing is changing and so are its market drivers. Evolution requires transforming the status quo into different production paradigms, and overall **personalized production.**  Processes must become increasingly **reconfigurable**, **flexible**, **scalable** and **promptly reactive**. **Digitalization** is the fundamental enabler of these new manufacturing paradigms.

**PRODUCTION RELATED** 

**PRODUCT RELATED** 

**~ 3-5%** Productivity increase

15-20%

Inventory reduction

• 20-35% Reduction in machine downtime

15-25%
Reduction in time to market



Reduction in plant maintenance costs

S 5-15% Cost of poor quality reduction

# Why Comau?

#### **MANUFACTURING BACKGROUND: 45 YEARS OF EXPERIENCE** Expertise in the challenges of automation: **flexibility**, **production maximization** and **reconfiguration**.



#### **PROCESS ASSESSMENT CAPABILITIES**

Application of **user-centered design** principles as a result of understanding clients' needs.



#### **ENGINEERING & PRODUCT MANAGEMENT**

Long-term competencies in **systems engineering**, **automation processes** and **products**.



#### **SOFTWARE & MACHINE EXPERIENCE**

With a proven track record in user-centered design, and agile project management for software and machinery design.



## What is in.Grid?

**in.Grid** is the Comau platform that allows you to shape Industry 4.0 in line with the **Smart Factory Concept**.

By interconnecting **Comau and non-Comau** equipment, in.Grid enables you to plan, manage and monitor both the production flow and machinery performance. The platform uses **Artificial Intelligence** techniques to elaborate the acquired data in order to work on predictive maintenance, more accurate production planning forecast, quality improvement and other insights. Information will be available and displayed through a simple and interactive interface.

Workers play a central role when faced with a completely digitized production process. It calls them to evaluate the information received from the system and make strategic and operational decisions based on it.





# **Comau: your partner for OT and IT integration**

The Comau in.Grid solution allows field devices that are already present in your installations to **communicate with system management superiors in order to analyze and archive your data**. It can also be used to interface with enterprise resource planning (ERP) systems such as SAP. In addition, **in.Grid can integrate various existing third-party solutions** that clients may already be using for their specific needs.



## **Architecture Overview: Data collection and functionalities**

Due to its versatility and modular nature, in.Grid **interfaces with the most widespread industrial protocols in a myriad of devices**. It also supports all major onsite, offsite and cloud service providers. Furthermore, it can be used with mobile and wearable devices thanks to its simple and intuitive user interface.



# **Cluster & Functionalities**

With in.Grid you can **choose simple micro services designed to satisfy individual requests and combine them** in the way that best suits you. This allows to further enrich the functionality of in.Grid over time, adapting to the customer's growing needs and requests.



#### in.Grid for Connectivity

- · Connection between field devices and the platform
- Communication with PLCs and related systems via standard protocols like OPC, DA, OPC, UA, Siemens S7, MQTT, etc.



#### in.Grid for Maintenance

- Maintenance Digitalization
- IoT Telemetry (platform with diagrams, charts, filters and organizations)
- Paperless Autonomous & Professional Maintenance (AM/PM)
- Sibyl\* & Advanced Analytics Algorithms (Comau CNC, Robot, Customization)



#### in.Grid for Human Interface/Wearable/Paperless

- · Information and multimedia content management for use with multiple devices
- Step by step creation of digital SOPs that can be made more engaging with user-friendly multimedia content
- Reporting, Andon and HMI solutions for immediate access and visual management of information
- UI Customization of the Main Page in terms of technical structures of production equipment and operational cycle charts definition
- · Interface for mobile and wearable devices like smartwatches and AR glasses
- Easy manual station management thanks to its accessible mobile interface. It gives access to functions like operator activity tracking, support calls (Andon), cell status, etc.



#### in.Grid for Quality Process

- Quality, processes and data traceability, rework management, quality Statistical Process Control (SPC) and data gathering from different devices
- Data input management for processes optimization and quality control
- Customization for Sibyl\* & Quality algorithms



#### in.Grid for Line Orchestrating/Production Planning

- Advanced managing of information/configurations sent to various operations
- Line configuration for stations and product lines. This includes links between stations, process and devices definition, plus target cycle-times
- Complete line orchestration with advanced receipts management
- Production planning, from work orders, products serialization, sequencing, recipes to working plans



#### in.Grid for Energy

- Energy Consumption analysis
- Sibyl\* & Energy algorithms customization



#### in.Grid for Alarms Warnings

- Alarms and warning notifications via email or mobile apps (WeChat, WhatsApp, Telegram, etc)
- Sibyl\* & Alarm algorithms



#### in.Grid for Profiling

- · Management of employee and user profiles in the platform
- HR management including saturation optimization, shifts, skill/competencies assessment, managing of Access Control Matrices, connection with SAPHR, etc.
- · Integration with external authentication solutions such as Microsoft ADFS, OAuth and more



#### in.Grid for Flexible Manufacturing/Logistic

- Flexible manufacturing: this includes parts catalogues, serial numbers, model configurations, BOM and orders
   management
- Logistics and materials calls management: manual or automatic notification delivery for Andon calls, plus automatic notifications sent in preemptive mode, which will generate a work order for materials acquisition



- · Calculation of KPIs like CT, OEE and TA. Users can add their own custom KPIs as well
- Real-time plant monitoring with station layouts and real-time statuses (working, starving, alarm, refuse, operator intervention, etc.) and cycle times for each cell
- Sibyl\* & Performance algorithms customization
- in.Grid Link functionalities: KPIs, active alarms & alarms history, search functions, KPI customization, Sibyl & Performance algorithms, etc.



#### in.Grid for ERP & Legacy

• in.Grid integrates completely with Legacy Systems: from ERP for purchase orders to materials management and Product Lifecycle Management (PLM) for product BOMs



#### in.Grid for Consultancy

Integration for assessments, consultancy, training and automation



# Market Approach: a Digital Roadmap together with Customer

#### The offer for in.Grid can be applied to green and brown fields with 4 main activities for each.

Each one of these is designed to share the digital issues with the customer and is aimed at **satisfying all their requests**. With the help of our team of specialists, the customer can choose which of these activities to put in place.

#### **BROWN FIELD**



#### **CUSTOMER DIGITAL ASSESSMENT** Identification of Digital Proposal Solution through a step by step methodology aimed to identify and

prioritize customer digital needs.

#### POC

Definition of building blocks; setup of blocks; development environment solution is built; verification of results with customer.



### **PILOT** From Development to Productions Environment; final hardware architecture set-up.

#### **GREEN FIELD**



#### **CONSULTANCY (PROCESS, DIGITAL)**

Initial consultancy activity is aimed to define the process/digital status and properly address the customer investments.



#### SIMULTANEOUS ENGINEERING

From product idea to industrialization. Development of optimal and integrated customer concepts and technical solutions using a collaborative approach with customers.



### **DIGITAL PROJECT EXECUTION** Solution implementation and migration to production environment.





**EXPANSION & CONTINUOUS IMPROVEMENT** Integration of additional features and services to support our customers in maintaining their competitiveness.

### Comau in the world



**DIGITAL HUBS** They collaborate, exploiting the strengths of their people, to develop and enrich **Comau's digital solutions**.

