Customer Services







OUR CUSTOMER SERVICES

Our Customer Services

Our business is taking care of your business

Customer satisfaction is always a top priority of the Comau Robotics strategy.

We provide prompt and flexible service close to customers throughout the life cycle of their equipment. We offer a complete range of services to maximize the performance of Comau's solutions.

Training at either Comau Training Center or customer's sites with multi-language sessions.

On-line support with remote diagnostics and aids through Comau new robot control connection capacity.

Activities developed by experienced technicians at customer's site, delivery of spare parts, repairs and re-conditioning services and worldwide maintenance plans.



Offered Services

3

22)

OFFERED SERVICES



Spare parts and logistics

Professional consultancy and flexible solutions for your spare parts logistics and stock.

Support and management of parts, exchange units and repairs with a reliable response time in order to assure continuous production.



Training

Education and training with learning paths ranging from «basic» to «advanced» levels supplied at our Training Center, at the customer premises and with our new web-base interactive platform.

A complete training catalogue including basic use and programming, advanced programming, diagnostics and maintenance, application packages and more.



Technical assistance and agreements

Local teams to support customers, provide process reliability, improve product performances and maintain investment value.

Help Desk support, remote diagnostics and fault analysis by highly skilled engineers to support troubleshooting and address critical emergency situations.

A range of service agreement solutions to cover any specific need.



Advanced services, refurbishment and upgrades

Analysis of customer needs and process improvement packages that combine experience and knowledge with new technologies to enhance system performance or reconfigure existing applications.

Industrial engineering support, upgrades, new software versions and hardware renewal and reconditioning.

Spare Parts and Logistics

NA





410

III

MAL

SPARE PARTS AND LOGISTICS

Spare parts and logistics

Introduction

- Spare parts and Repair services available for at least 10 years following the discontinuation of production
- + HQ warehouse with 20.000 available items
- Special packages of recommended spare parts and/or consignment stock based on installed robot c/o the customers
- ▶ Full one year warranty on all spare parts
- ▶ Fast repairs via an exchange service





Robot arm spare parts

- Immediate availability of wrist, reduction gears and balancing groups
- Wrist repair and revision
- Reduction gear repair and revision
- Motor repair and revision
- Test benches for measurements and lost motion/backlash check



Electronic spare parts

- Electronic boards repair and complete revision
- ▶ Servo drive modules repair and complete revision
- Teach pendant repair and complete revision
- Software upgrades

Logistics

- Urgent delivery (within 24 hours in most Countries)
- Spare parts available directly in 12 Countries through local COMAU sites
- HUB Logistic Centers in Italy, Brazil, US and China

Go to <u>www.comau.com/en/contacts</u> and fill out the form on the **Customer Care section**: you will be promptly contacted by a spare parts manager to satisfy your request.

Training

A customised solution for effective results

TRAINING

Our course "Use and Programming" mixes consistently:

- Challenging practical activities
- ▸ Tools
- Theoretical content

We adopt an innovative learning methodology, combining classroom training, business experience and multimedia tools.

Solution 1: e-learning + in-person training

E-learning - to explore processes and behaviours, practice, reflect and receive feedback

- Theoretical content (videos, animations, texts)
- · Practical content (exercises and simulations)
- In-depth analysis
- Test + feedback

In-person training - to share knowledge and practice on robotic systems

- Practical activities and real exercises in Comau offices
- ▶ Reflection and sharing with Comau experts

Solution 2: in-person training with multimedia

During the classroom training, the teacher and the participants can share contents, exercises and tests through multimedia tools (smart board, tablet and PC). This solution increases the involvement of the participants, who are active and share knowledge and experience.

Multimedia classroom - contents shared with multimedia tools

- Theoretical contents (videos, animations, texts)
- Practical contents (exercises and simulations)
- In-depth study
- Test + feedback

In-person training - to share knowledge and practice on robotic systems

- Practical activities and real exercises in Comau offices
- Reflection and sharing with the Comau experts



The courses are accessible from PC and tablet. The participants can access the courses for which they are registered whenever they wish and can interrupt and resume the use of content according to their needs. Each course consists of a training part and an evaluation part (test) useful to verify the progressive learning of the content. At the end of the online course, a final test is scheduled and a certificate of attendance is issued. The material of each online course is available on the Comau Web Academy platform at the end of its utilization.

Technical Assistance and Agreements

COMAU

TECHNICAL ASSISTANCE

A global team to serve local needs

L'assistenza tecnica is committed to support customers throughout the entire product life cycle of a robot by providing:

- Installation, commissioning and programming support
- Preventive maintenance, auditing and consultancy services to extend the Mean Time Between Failure (MTBF)
- Help Desk support, Remote Monitoring and Response Time services to reduce downtime (MTTR)

Go to <u>www.comau.com/en/contacts</u> and fill out the form on the **Customer Care section:** you will be contacted by a Seller to illustrate the training course most suited to your needs.



A complete Agreement Portfolio to meet the specific requirements of each single customer

Available agreement options

- → Help desk from 8:00 to 17:00
- Intervention within 24 hours (6-12 optional), Italy restricted availability, one solar year
- Prepaid technical assistance hours packages (16 or 48) hours within one solar year
- Special discount 20% for maintenance during February-May and October-November
- → Special discount: 10% off spare partes and 5% off repairs
- Optional refurbished spare parts (around 50% less expensive) depending on availability
- · Shipping spare parts within the same day if order is made before 13:00
- Battery/Fan/Oil replacement packages: replacement advised every 2-3 years
- Warranty extension on Robot 1-3 years
- Warranty extension on Spare Part 12-18 months on service intervention (standard 6 months)
- "Slim" Warranty option (50% discount on spare parts during service intervention) - 1 year coverage
- ▶ IoT (Internet of Things) Remote monitoring tool & service

Preventive Maintenance

NAND

COMAU

PREVENTIVE MAINTENANCE

Preventive maintenance

The purpose of **preventive maintenance** is to maintain the efficiency of the robot over time by retaining its original integrity.

This helps to eliminate production stops caused by the failure to execute controls and calibrations that together form the basis for efficient operation.

To achieve this objective, Comau offers a set of maintenance agreements, tailored for the entire robot family, including the careful control of mechanics and electronics.

A planned and scheduled preventive maintenance enables the identification of malfunctions and critical parts in need of replacement, which could compromise the reliability of the entire production line.



Typical maintenance

ROBOT ARM - Annual activities

- Check calibration position
- Check backlash and lost motion
- Visual check of lubricant leaks
- Check wiring harness
- Clean calibration references
- Clean robot
- Reset recovery position
- Specific intervention (depending on the Robot model)
- · Fill out the maintenance card with relevant observations

ROBOT ARM - Every 3 years activities

- Replace gearbox lubricants
- Replace thrust bearing lubricant
- Grease bearings
- · Specific intervention (depending on the Robot model)

ROBOT CONTROLLER C5G/C4G - Annual activities

- Save user programs on USB
- · Check fans and clean cooling system
- · Control emergency button on the TP / on the Control (C4G)
- UPS & APC battery check (C5G) / CU battery (C4G)
- Check grounding strips
- Control connections, clamping connectors and screws
- Control main voltage (380/500 V +/- 15%)
- Control SDM voltage (C5G) / APS and FIA board voltage (C4G)
- Control NET filters voltages
- Check dial functionality of the TP
- Check selector functionality on TP
- Check general integrity of the system (C5G or C4G)
- · Fill out the maintenance card with relevant observations

Advanced Services, and Refurbishments

Comau Services is always by the Customer's side to identify and implement innovative upgrades and refurbishment solutions to improve efficiency throughout the product lifecycle.

ADVANCED SERVICES, AND REFURBISHMENTS



A refurbished robot is a used robot that has undergone an overhaul to return it to its original condition.

This procedure prolongs its operational lifetime.

After careful inspection, each robot is load tested for twenty-four hours. Refurbished robots are guaranteed 12 months after shipping date.

- Process improvement projects (in terms of Performance Efficiency and Cycle time)
- ▸ HW and SW upgrade
- Robot configuration upgrade
- Consultancy services
- Relocations and end-of-life services (Refurbishment)
- Total cost of ownership reduction
- Used Robot sale



Components to be refurbished





Ð

.





5

MTPReel[™] Multi Teach Pendant Reel

UPGRADES

MTPReel[™] is a functional spring-driven cable retraction system for teach pendants. It guarantees tidiness and safety in the workplace. Reducing cable exposure to the environment also guarantees cable neatness, life extension, protection and potential reparation cost savings.

MTPReel[™] competitive advantages

Comau's MTPReel[™] ⁻ Multi Teach Pendant Reel system benefits:

Safer work area

Cable doesn't stay on ground or become misplaced. Reduced risk of walking on the cable or getting caught in it. No accidents due to tripping hazards or contact with the electrical parts of exposed wires in case of cable damages.

• Simplified maintenance

Inside MTPReel[™] the cable doesn't get dirty or wear out. Rewind simplicity reduces operator intervention for cable storage and robot stops/recoveries. Reducing cable exposure to the environment guarantees cable neatness, life extension, protection and potential reparation cost savings.

- WCM and KAIZEN rules compliance
 Workplace order, organization and security can
 increase plant ranking by complying WCM and
- increase plant ranking by complying WCM and KAIZEN rules.
- Multiple installations It can be installed in complete robotics lines.
- Tested and reliable solution

MTPR has been also tested to minimize noise frequency on cables and to reduce signal loss.

MTPReel[™] specifications

- Compact housing made of shockproof plastic.
- Automatic cable locking element inserted every 50 cm.
- Cable with high-strength polyurethane coating is extremely adaptably, hardly inflammable and resistant against twists, oils and coolants..
- Cable guide roller facilitates cable rewind.
- Steel fixing bracket with pivot which allows adjustments in both retreat and extraction directions.
- High resistant spring recovery.
- 10 mt and 20 mt. 2.5 mt fixed.
- Ground contact.
- Integrated brake to limit retraction speed.
- Complies with standard UNI EN ISO 13849-1 e 2,CEI EN 60204-1,UNI EN ISO 10218-1, EN 61242-A1.
- Filter to clean the cable.
- Internal shielding against electromagnetic fields.



20/25 m Version

Big: (H x L x P) 449 x 382 x 226



Codice	Descrizione
CR10149480	Cable Reel MTPReelTM for COMAU TP4i/WiTP Wired (C4G) ITP (C5G) 10m
CR10149481	Cable Reel MTPReelTM for COMAU TP4i/WiTP Wired (C4G) ITP (C5G) 20m
CR10149482	Cable Reel MTPReelTM for COMAU TP5 (C5G) 10m
CR10149483	Cable Reel MTPReelTM for COMAU TP5 (C5G) 20m
CR10149484	Cable Reel MTPReelTM for COMAU TP5 (C5G) 25m

Headquarters

Robotics and Automation Products Powertrain Machining - Automation System Grugliasco (Torino) Italy COMAU

VIET

COMAU S.p.A.

Headquarters - Robotics and Automation Products Via Rivalta, 30 - 10095 Grugliasco (TO) Italy Tel. +39-011-0049111 Powertrain Machining - Automation System Via Rivalta, 49 - 10095 Grugliasco (TO) Italy Tel. +39-011-0049111

Comau France S.A.S.

Headquarters - Automation System 5-7, rue Albert Einstein - 78197 Trappes Cedex - France Tel. +33-1-30166100 Powertrain Machining Rue de l'Industrie - Z.I. de Mélou 81104 Castres Cedex - France Tel. +33-5-63715050

Comau UK Ltd.

Headquarters - Automation Systems - Robotics and Automation Products - Powertrain Machining Unit A2 Swift Park - Old Leicester Road - Rugby CV21 1DZ Tel. +44-1788-554 500 Automation Systems - Robotics and Automation Products Powertrain Machining Unit 16H Follingsby Park, Follingsby Avenue Gateshead Tyne and Wear NE10 8YF

Comau Deutschland GmbH

Automation System - Robotics and Automation Products Hugo-Eckener-Straße 20 - 50829 Köln - Germany Tel. +49-221-76 0060 Automation System - Robotics and Automation Products Graf-Zeppelin-Platz 2 - 71034 Böblingen - Germany Tel. +49-7031-73400 Automation System - Robotics and Automation Products Leopoldstraße 254/256 - 80807 München - Germany Tel. +49-89-3540486-0

Comau Russia OOO

Headquarters Leningradsky prosp., 37a, bld.14, BC "Arcus" Moscow, 125167, Russia Tel. +7 495 7885265 Automation System - Robotics and Automation Products Street SH-2, 2/7, SEZ «Alabuga» The Republic of Tatarstan, Elabuga, 423600, Russia Tel. +7 85557 52209 Powertrain Machining Frunze str., 146, BC "Kvadrat", office 334 The Samara Region, Togliatti, 445037, Russia Tel. +7 8482 270089

Comau Mexico S. de R.L. de C.V.

Automation System - Robotics and Automation Products Autopista Chamapa - Lecheria Km 2.5 Int B017 San Martin Obispo - Cuautitlan Izcalli - C.P. 54769 - México Tel. +11-52-55 5899 69 00

Comau LLC.

Headquarters - Automation System Robotics and Automation Products 21000 Telegraph Road - Southfield, MI 48034 - USA Tel. +1-248-353-8888 - Toll Free +1-888-888-8998 Powertrain Machining 2800 West 14 Mile Road - Royal Oak, MI 48073 - USA Tel. +1-248-353-8888 Innovation Campus 21175 Telegraph Rd., Southfield, Michigan 48033 - USA Tel. +1-248-353-8888 Novi Industries 44000 Grand River, Novi, Michigan 48375 - USA Tel. +1-248-353-8888

Comau do Brasil Ind. e Com. Ltda.

Minas Gerais Site

Avenida do Contorno, nº 3455, Distrito Industrial Paulo Camilo Pena Betim, MG - CEP: 32.669-900 - Brazil Tel. + 55-31-21237203 São Paulo Site Avenida Alexandre de Gusmão, 1395 Capuava Santo André SP - CEP: 09.110-901 - Brazil Tel. + 55 11 3563-1500

Comau Argentina S.A.

Córdoba Site Service - Automation System - Powertrain Machining

Ruta 9, Km 695 - 5020 - Ferreyra, Córdoba - Argentina Tel. +54 351 4103311 Buenos Aires Site - Service C.M. Della Paolera 299 - Piso 27 Ciudad de Buenos Aires - C1001ADA - Argentina Tel.+54-11-5776 5352

Comau (Shanghai) Engineering Co. Ltd.

Headquarters - Automation System - Powertrain Machining 1353 Jiu Gan Road - Sijing Town, Songjiang Ditrict 201601 Shanghai P.R. China Tel. +86-21-37616222 Dalian Branch Rm A1005, Hanguo Center, No. 85 Jinyu Avenue Liangjiang New District 401120 Chongqing - P.R. China Tel.+86-23-6746 0367 Shenzhen Branch Rm 412, Building 2 - China Phoenix Tower - Futian District - 518035 Shenzhen P.R. China Tel. +86-755-8320 5737

•••••

Comau (Kunshan) Automation Co. Ltd.

Robotics and Automation Products No.232 Yuanfeng Road, Kunshan Hi-Tech Park 215300 Jiangsu P.R. China Tel. +86-512- 3682 1000

Comau Service Systems S.L.

Avenida da Aragon, 402 - 28022 Madrid - Spain

Comau Romania S.r.l.

Automation System Sos. Borsului, 53B - 410605 Oradea, Bihor - Romania Tel. +40-259-414769

Comau India Pvt. Ltd.

Automation System - Robotics and Automation Products 34Km Milestone - Pune-Nagar Road Shikrapur - Pune - 412 208 India Tel. +91-2137-678100

